## Sebastián Xamena's CV

I am a Telecommunications Engineer interested in developing my professional career in the business and marketing field with the aim of acquiring the necessary experience to be able to grow and take on new responsibilities related to business management.

Following various jobs in Barcelona companies, in January 2002 I joined Brújula with the aim of opening a new branch in Barcelona. In June 2003 – 18 months after I joined Brújula – the management suggested that I transfer to the headquarters in Palma de Mallorca as sales manager, and launch a new market position for the company: evolving from systems integrators into a company offering information systems that change in step with our clients' changing needs.

In 2008 I completed my training as a Telecommunications Engineer through IESE Business School's Management Development Programme. At the present time my duties as Brújula's Deputy Managing Director include all activities connected with Brújula's growth, and the implementation of the company's strategic plan.