

VII International Seminar on Innovation and Tourism – INTO -

"Tourist, Sustainability and Technology. Fields of Research for Competitiveness in Tourism"

21st and 22nd October, 2010

ParcBIT, Palma de Mallorca

THURSDAY 21st October

9.00 Accreditations

9.30 Opening Conference

Sr. Francesc Antich, President of the Balearic Islands Government

Sra. Pilar Costa, Minister of innovation, internal affairs and justice, Balearic Islands Government

Sr. Michel Julian. Tourism Trends and Marketing Strategies Programme. World Tourism Organization

Sr. Pere Oliver, General Director for Research, Technological Development and Innovation

10.15 How to develop value in a **DESTINATION**

Moderator: Dr. Javier Rey-Maquieira. Professor, Department of Applied Economics, Balearic Islands University

Customer Lifetime Value. **Dr Ramón Diaz** Ph.D. Professor in Business Administration, IESE Business School

Dr Juan Ignacio Pulido. Professor of Applied Economics, University of Jaén



Can we break the code for a successful tourism destination? **Prof. em. dr. Myriam Jansen-Verbeke.** Prof.em.University Leuven – Belgium

D. Sebastián Xamena. Adjunto director general, Brújula

11.30 Coffee break

12.00 How **DISTRIBUTION** benefits from research

Moderator: Mr Luis del Olmo. Chief Marketing Officer, Sol Meliá

Mr. Luis Hurtado de Mendoza. Global Strategic Account Manager. Expedia

Dr. Michael Haldrup Pedersen. Associate Professor, Department of Environmental, Social and Spatial Change. Roskilde University, Denmark

Dr. Jens Kristian Jacobsen. Senior Researcher, Institute of Transport Economics. Norwegian Centre for Transport Research

13.30 Lunch

15.00 Public FINANCING of innovation in the tourism sector

Moderator: Mr Juan Mulet. Director, COTEC Foundation

European policy on the promotion of research into tourism. \boldsymbol{Mr} . \boldsymbol{Emilio} $\boldsymbol{Iglesias}$ - CDTI

Research into tourism within the National R+D Plan. **Mr Jose Ignacio Alonso**, Deputy Director General of Planning, Studies and Monitoring of the Ministry of Science and Innovation's National R+D+i Plan

The Ministry of Industry, Trade and Tourism's sectorial policy on innovation. **Mr Carlos Romero**, Director of Research, Development and Innovation, SEGITTUR



Tax credits for innovation. **Ms Anna Sánchez**, Director General AIDIT (Agency for Accreditation in Research, Development and Technological Innovation)

FRIDAY 22nd October

9.30 How the **PRODUCT** benefits from research

Moderator: Dr Ana Mª Munar. Associate Professor, Department of International Economics and Management, Copenhagen Business School

Ms. Anna Domingo, Loop partner

Mr. Marcel Ilse, Sport Manager of Bicycle Holidays

Mr. Miguel Payeras. Manager of the Cluster of Itechnological Innovation in Tourism of the Balearic Islands. Balears.t

Mr. Jose Miguel Palou. Partner of Outdoor Business Experiences S.L (*OBEX*)

11.00 Coffee break

11.30 SCIENCE for COMPETITIVENESS

Moderator: Mr Mateu Amengual. Director, CIDTUR Foundation

Mr.Joan Mulet. Director, COTEC Foundation

Dr. Ana Mª Munar. Associate Professor, Department of International Economics and Management, Copenhagen Business School

Mr. Luis del Olmo. Chief Marketing Officer, Sol Melia

Mr. Antoni Munar. General Director of Tourism Development, Balearic Islands Government



Dr. Javier Rey-Maquieira. Professor, Department of Applied Economics, Balearic Islands University

13.00 CLOSURE