PALLADIUM HOTEL GROUP

Juan José Calvo Sales&Marketing Corporate Director April 4, 2014























USHUAÏA IBIZA: THE HOTEL THAT CHANGED EVERYTHING

"ART IS THE BIGGEST EXPRESSION OF A HUMAN BEING" WE MADE OUT OF MUSIC&HOSPITALITY THE BEST WAY TO EMBODY PEOPLE'S DREAMS







USHUAÏA IBIZA: QUALITY AND EXCLUSIVITY

WORLDWIDE PREMIUM TREND SETTER

1816 Contraction and the second se





USHUAÏA IBIZA: THE ORIGINAL CONCEPT

MODERN AND OUTBREAKING DESIGN HIGH QUALITY SERVICES IN A PRIVILEGED DESTINATION THE RESULT: BEST ADULTS THEMATIC PARK IN THE WORLD





USHUAÏA IBIZA: THE HOTEL & SERVICES

417 ROOMS WITH AROMATHERAPY, CHROMOTHERAPY 3 SWIMMING POOLS, VIP CONCIERGE 24H USHUAIA SHOPS, RECORDING STUDIO, WELLNESS MEETING ROOMS AND MORE



USHUAÏA IBIZA: GASTRONOMY



BEST FOOD & BEVERAGE OUTLETS IN IBIZA: MINAMI-JAPANESE, MONTAUK-STEAKHOUSE, BEACH CLUB-MEDITERRANEAN BARS & COCKTAILS: OYSTER & CAVIAR BAR, UP SKY BAR, POOL BARS, SWIM-UP BARS.





USHUAÏA IBIZA: CONTINUOUS INNOVATION



WE ARE ALWAYS ONE STEP FORWARD





USHUAÏA IBIZA: TECHNOLOGY PIONEERS

CUTTING EDGE TECHNOLOGY / A BENCHMARK FOR THE INDUSTRY: NEW SMART BRACELETS WITH RFID TECHNOLOGY, GIANT LED SCREENS. INTERACTIVE GROUNDS, MICROSOFT SURFACE, SUR40, XBOX KINNECT "STATE OF ART" SOUND, ILUMINATION AND FIREWORKS

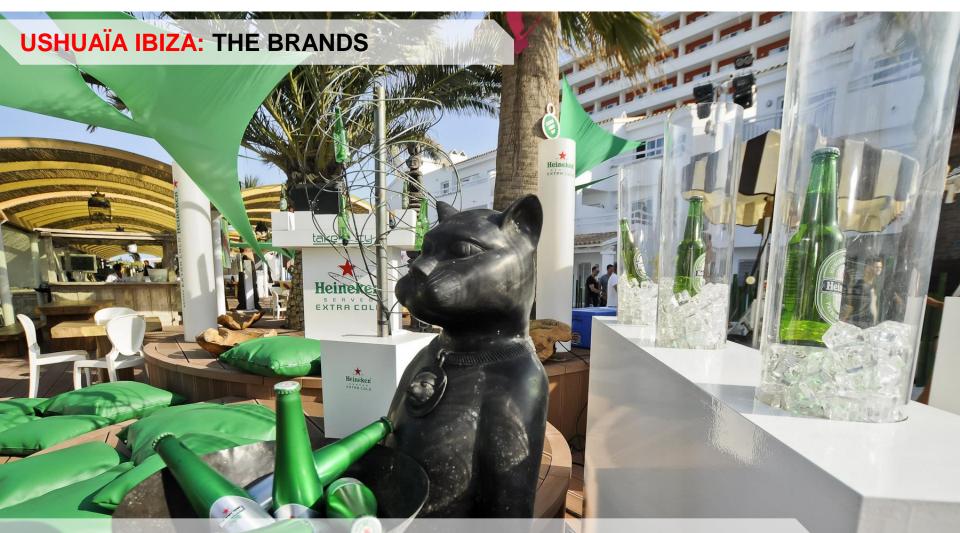




USHUAÏA IBIZA: THE SOCIAL NETWORK HOTEL facebook FACEBOOK PRESENCE. GET YOUR COMMENTS AND PICTURES LIFE **FREE WIFI ALLOVER THE HOTEL 24 HOURS** WE ARE WORLDWIDE LEADERS IN HOSPITALITY FACEBOOK 356,000. YOUTUBE 5,000. TWITTER 112,000. INSTAGRAM 14,000







ENDLESS SPONSORSHIP OPPORTUNITIES BRANDS INTEGRATIONS, PRODUCT LAUNCHING CORPORATE EVENTS AND INCENTIVES



54



USHUAÏA IBIZA: THE SHOPS

4 MERCHANDISING STORES IN THE ISLAND (HOTEL, AEROPUERTO, IBIZA & SAN ANTONIO) CONNECTING OUR CLIENTS WITH HIGH END TRENDS, ACCESORIES AND GIFTS.





USHUAÏA IBIZA: THE WORLD'S BIGGEST DJ'S

DAVID GUETTA, LUCIANO, SWEDISH HOUSE MAFIA, LOCO DICE, PETE TONG, AVICII, CALVIN HARRIS, FATBOY SLIM, CARL COX, SVEN VATH, TIESTO...





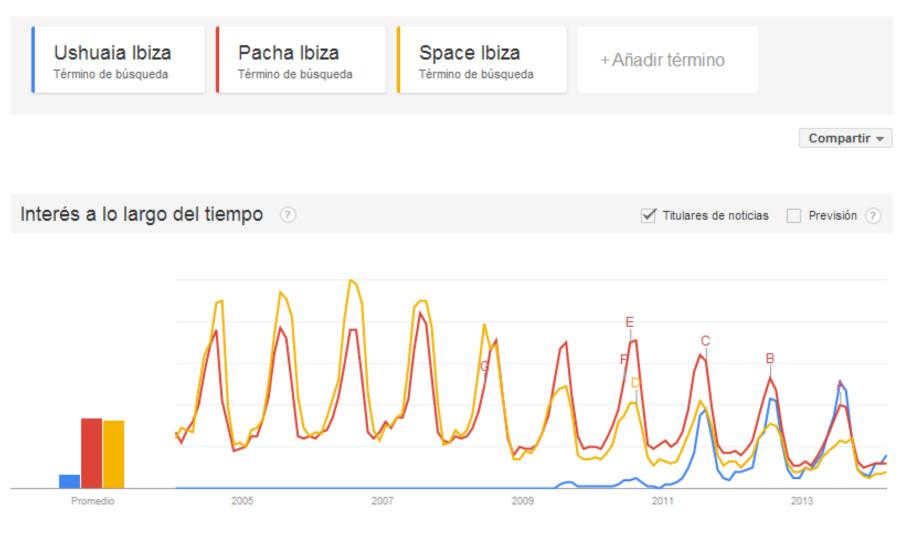
USHUAÏA IBIZA: THE HOTEL THAT LOVES VIPS

+3,000 CELEBRITIES CAME TO JOIN LUXURY, MUSIC AND PARTY (LEONARDO DI CAPRIO, PARIS HILTON, BONO-U2, SHAKIRA, MICK JAGGER, LADY GAGA...)





USHUAÏA IBIZA: SOME STATISTICS







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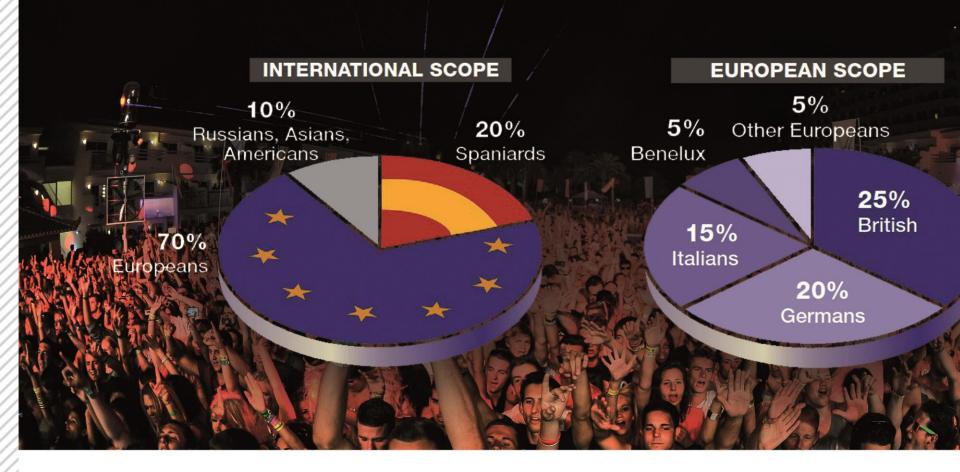


Hotelera	Seguidores en twitter 2013	Seguidores en twitter 2012	Puesto en el Ranking Twitter Hosteltur 2012	Establecimientos 2012	Habitaciones 2012
PALLADIUM HOTEL GROUP	112.103	45.499	2	48	13.832
BARCELÓ	108.591	57.005	1	140	37.778
NH HOTELES	36.965	19.710	3	395	58.885
MELIÁ HOTELS INTERNATIONAL	22.372	11.991	4	306	77.996
RIU HOTELS	17.919	8.742	5	108	43.081
IBEROSTAR HOTELS & RESORTS	15.062	7.652	6	89	30.063
PARADORES	13.952	5.082	7	93	5.800
GRUPO HOTUSA	8.332	4,449	8	118	11.680
AC HOTELS BY MARRIOTT	7.086	3.107	9	83	8.800
HIO HOTELS	5.178	2.654	10	40	11.344



	HOTELERA	Seguidores en Facebook 2013	Seguidores en Facebook 2012	Puesto en el Ranking Facebook 2012	Establecimientos 2012	Habitaciones 2012
I.	MELIÅ HOTELS INTERNATIONAL	BOB.637	538.241	1	306	77.996
2	PALLADIUM HOTEL GROUP	356.113	22,746	8	48	13.832
3	RIU HOTELS	282.913	144.215	2	108	43.081
4	IBEROSTAR HOTELS & RESORTS	135.006	67.049	3	89	30.063
5	BARCELÓ	94,414	14.984	10	140	37.778
6	HIO HOTELS	93.822	25.848	6	40	11.344
7	PARADORES	90.202	50.339	4	93	5.800
8	GRUPO PLAYA SOL	67.759	Sin Facebook	48	46	5.119
9	NH HOTELES	77.699	37.808	5	395	58.885
10	GRUPO PIÑERO	47.852	19.636	9	23	10.993

USHUAÏA IBIZA: INTERNATIONAL SEGMENTATION



A MELTING POT OF WORLDWIDE NATIONALITIES





HARD ROCK HOTEL IBIZA: OPENING JUNE 2014

FIRST HARD ROCK HOTEL IN EUROPE FULL RECONVERSION OF A 3* HOTEL INTO A 5* KEY OF DIFFERENTIATION AND FUTURE OF THE DESTINATION

Hard Koak

IR17.4





HARD ROCK HOTEL IBIZA: MODERN AND FOR ALL AGES



CHROMOTHERAPY, AROMATHERAPY ELECTRIC GUITAR & ROCK LESSONS - The Sound of Your Stay SENSORIAL CABINS WITH MUSIC RITHM MASSAGE - Rock Spa® MEMORABYLIA WITH ORIGINAL PIECES FROM THE BEST ROCK LEGENDS





HARD ROCK HOTEL IBIZA: FOR ALL AGES





STAGE FOR MORE THAN 2.500 GUESTS UNIQUE DECORATION WITH MUSIC AS MAIN THEME THEMATIC AREAS AND ACTIVITIES FOR ALL PUBLICS Sports Bar, Pool Zone, BeachClub, Teens Club, Kids&Babies Club





COMING SOON...





"When you come to Ushuaïa, don't forget to visit Ibiza!"